

## Quality Controller

### Company Overview:

We are better connected to support companies' payroll and people solutions needs through a global network of 40+ offices, four R&D centres, and business partners across 100+ markets. To date, we have served 460,000+ headcounts and 4,600+ clients.

### **Job Responsibilities:**

- Assist in Country manager to make regional market plan, accomplish sales target and channel establishment.
- Collect up-to-date market and competitors' strategy and consult team to make adjustment accordingly.
- Responsible for distributor customers' maintenance and development based on all portfolios of products in the company, establish and update effective channel policy and pricing system and supervise, enable the order of the market policy.
- Manage ND sell-out and achieve parameters including channel/dealer coverage, repurchase rate, old customer activation rate etc.
- Scheme and organize channel branding promotion activities including but not limited to promotion campaign, seminar/partner meets, showroom, brand shop, tour etc.
- Other necessary work required from team.

### **Employment Status:**

Contractual or Package Basis

### **Additional Requirements**

Age 27 to 30 years

### **Educational Requirements:**

A bachelor's degree in engineering, bachelor's degree or Diploma or a related field.

### **Requirements:**

- 8-12 years' experience
- 3+years' work experience in CCTV/ICT/high-tech industries as quality controller having links and resources in Consultant, designing institutes and etc.. would be preferred.
- Strong background in technical sales
- Having experience either in channel sales with successful experience
- Good lecture capability is preferred
- Hard working, smart, good interpersonal communication skills, clear logic and target driven
- Fluent English communication is necessary.
- Work under pressure.

**Job Location:**

Dhaka

**Salary**

- 200K – 300K
- Other Allowances as per Company Policy

**Useful links**

- Website: [www.biposervice.com](http://www.biposervice.com)
- Facebook: <https://www.facebook.com/bipobd>
- LinkedIn: <https://www.linkedin.com/company/bipo-svc/>

To apply for this role, please contact [moktadir.hossain@biposervice.com](mailto:moktadir.hossain@biposervice.com)