

Sr. Technician

Company Overview:

We are better connected to support companies' payroll and people solutions needs through a global network of 40+ offices, four R&D centres, and business partners across 100+ markets. To date, we have served 460,000+ headcounts and 4,600+ clients.

Job Context:

Responsibilities of a General Manager involve setting and monitoring the budget, revenue, and expenses for the country or region.

Job Responsibilities:

- Assist in HQ team in product planning, collect and analyze business requirements, industry competition information and release competitive products or solutions.
- Collaborate with team in surveying market including strengths and weaknesses of competitors' products and solutions and optimize product launching and pricing.
- Assist channel and BD sales in tackling technical issues during sell-through, sellout, and after sales service.
- Fluently master the technical skills of all possible product portfolio and assist HQ technical team in empowering ND, dealers with training periodically.
- Other necessary work required from team.
- Follow up with participants on regular basis to increase sales volume.
- Maintain relationship with Engineer, Contractor and Mason and arrange regular meeting.

Employment Status:

Contractual or Package Basis

Additional Requirements

Age 30 to 42 years

Educational Requirements:

A bachelor's degree in engineering, bachelor's degree or Diploma or a related field.

Requirements:

- 8-12 years' experience
- 3+years' work experience in CCTV/ICT/high-tech industries as sales persons having links and resources in Consultant, designing institutes and etc.. would be preferred.
- Strong background in technical sales
- Having experience either in channel sales with successful experience
- Good lecture capability is preferred
- Hard working, smart, good interpersonal communication skills, clear logic and target driven
- Fluent English communication is necessary.
- Work under pressure.

Job Location:

Dhaka

Salary

- 200K – 300K
- Other Allowances as per Company Policy

Useful links

- Website: www.biposervice.com
- Facebook: <https://www.facebook.com/bipobd>
- LinkedIn: <https://www.linkedin.com/company/bipo-svc/>

To apply for this role, please contact moktadir.hossain@biposervice.com